

As a global market leader, SIGOS offers quality assurance systems for mobile network operators and other leading mobile communication companies in over 150 countries worldwide.



Are you looking for a new challenge within our company?
Are you enthusiastic about an interesting and diversified engineer position?
Are you experienced with telecommunications technologies?

Then prove yourself to us as a

Key Account Manager - Sales for Asia Pacific (f/m)

Fulltime | location: Asian region

Your tasks:

- Acquiring new customers and key markets in the region
- Generating Account Management activities to existing customers
- Preparing offers in cooperation with the International Sales Support Team
- Negotiating new contracts
- Developing new business opportunities in the target markets
- Working closely with Technical Sales team members to achieve positive customer outcomes
- Submitting Sales forecast and sales visit reports

Your profile:

- Technical degree (e.g. communications engineering, computer science or similar studies)
- 5+ years of experience and professional sales know-how in the telecommunications industry
- Excellent knowledge of the telecommunication sector is preferred
- Excellent English skills, further Asian languages are an advantage
- Strong customer orientation and very good negotiating skills
- Willingness to travel up to 50 %

You can expect...

... a diversified range of tasks and responsibilities in a dynamic and growing company
... interesting opportunities for further professional development
... an open and social organizational culture in an international atmosphere

Did we spark your interest?

Then we look forward to receiving your full application materials including details about your motivation, your salary expectations and your earliest possible start date via e-mail* at: jobs@sigos.com

SIGOS GmbH | Julia Walz
Klingenhofstrasse 50 d | +49 (0)911 / 9 51 68 - 243
DE-90411 Nuremberg | www.sigos.com

*unencrypted